| 2-Year                      | Contract for Janitorial Services; Spec | #16-04/ | 21  |                    |                               |  |                       |              |                                |             |                          |              |                                     |               |
|-----------------------------|--|---------|-----|--------------------|-------------------------------|--|-----------------------|--------------|--------------------------------|-------------|--------------------------|--------------|-------------------------------------|---------------|
|                             |  |         |     |                    | Alem Commercial Cleaning, LLC |  | CNS Cleaning Company* |              | Professional Cleaning Services |             |                          |              | Coldon                              | Inc. Building |
| Line                        | Description                            | UOM     | Qty | True Cleaners LLC  |                               |  |                       |              |                                |             | CleanNet of Philadelphia |              | Golden Inc. Building<br>Maintenance |               |
| Group 1                     |  |         |     |                    |                               |  |                       |              |                                |             |                          |              |                                     |               |
| 101                         | D.C. 07-1-01 (0201)                    | Week    | 104 | No Bid             | N                             | o Bid  | 91.69                 | \$9,535.76   | 105.24                         | \$10,944.96 | 173.00                   | \$17,992.00  | 900.00                              | \$93,600.00   |
| 102                         | D.C. 07-1-02 (0202)                    | Week    | 104 | No Bid             | No Bid                        |  | 91.69                 | \$9,535.76   | 101.70                         | \$10,576.80 | 173.00                   | \$17,992.00  | 1000.00                             | · ·           |
| 103                         | D.C. 07-1-03 (0203)                    | Week    | 104 | No Bid             | No Bid                        |  | 91.69                 | \$9,535.76   | 101.70                         | \$10,576.80 | 173.00                   | \$17,992.00  | 1000.00                             | \$104,000.00  |
| 104                         | D.C. 07-1-04 (0204)                    | Week    | 104 | No Bid             | N                             | No Bid   |                       | \$9,535.76   | 101.70                         | \$10,576.80 | 173.00                   | \$17,992.00  | 8000.00                             | \$832,000.00  |
|                             | D.C. 07-1-07 (0207)                    | Week    | 104 | No Bid             | N                             | o Bid  | 91.69                 | \$9,535.76   | 101.70                         | \$10,576.80 | 173.00                   | \$17,992.00  | 700.00                              | \$72,800.00   |
| 106                         | D.C. 07-1-08 (0208)                    | Week    | 104 | No Bid             | N                             | o Bid  | 91.69                 | \$9,535.76   | 125.16                         | \$13,016.64 | 190.00                   | \$19,760.00  | 1200.00                             | \$124,800.00  |
| 107                         | D.C. 07-1-10 (0210)                    | Week    | 104 | No Bid             | N                             | o Bid  | 91.69                 | \$9,535.76   | 122.90                         | \$12,781.60 | 183.50                   | \$19,084.00  | 789.00                              | \$82,056.00   |
| 107.1                       | Common Area Associated with            |         |     |                    |                               |  |                       |              |                                |             |                          |              |                                     |               |
|                             | Suite 201 (Urban's Insurance)          | Week    | 104 | No Bid             | N                             | No Bid 159.  No Bid 160.  No Bid 160.  433.40 \$45,073.60 354.  No Bid 95.8  No Bid 71.3 |                       | \$1,080.56   | 13.01                          | \$1,353.04  | 69.25                    | \$7,202.00   | 950.00                              | \$98,800.00   |
| 108                         | D.C. 07-1-11 (0211)                    | Week    | 104 | No Bid             | No Bid                        |  | 91.69                 | \$9,535.76   | 141.26                         | \$14,691.04 | 196.00                   | \$20,384.00  | 850.00                              | \$88,400.00   |
| 109                         | D.C. 07-1-12 (0221) 3237 Bristol       |         |     |                    |                               |  | -                     |              |                                |             |                          |              |                                     |               |
|                             | Road                                   | Week    | 17  | No Bid             | No Bid                        |  | 159.12                | \$2,705.04   | 113.86                         | \$1,935.62  | 183.50                   | \$3,119.50   | 1200.00                             | \$20,400.00   |
| 109.1                       | Road                                   | Week    | 87  | No Bid             | No Bid 16                     |  | 159.12                | \$13,843.44  | 226.02                         | \$19,663.74 | 265.00                   | \$23,055.00  | 1000.00                             | \$87,000.00   |
| 110                         | Domestic Relations                     | Week    | 104 | 170.00 \$17,680.00 | No Bid                        |  | 160.51                | \$16,693.04  | 115.27                         | \$11,988.08 | 219.25                   | \$22,802.00  | 1000.00                             | \$104,000.00  |
| 111                         | Government Service Center-             |         |     |                    |                               |  |                       |              |                                |             |                          |              |                                     |               |
|                             | Levittown                              | Week    | 104 | 300.00 \$31,200.00 | 433.40                        | \$45,073.60  | 354.04                | \$36,820.16  | 401.19                         | \$41,723.76 | 375.00                   | \$39,000.00  | 900.00                              | \$93,600.00   |
| 112                         | Adult Probation                        | Week    | 104 | No Bid             | No Bid                        |  | 95.84                 | \$9,967.36   | 118.68                         | \$12,342.72 | 114.25                   | \$11,882.00  | 800.00                              | \$83,200.00   |
| 113                         |  |         |     |                    |                               |  |                       |              |                                |             |                          |              |                                     |               |
|                             | Parks & Recreation Admin Building      | Week    | 52  | No Bid             |                               |  | 71.36                 | \$3,710.72   | 54.16                          | \$2,816.32  | 187.50                   | \$9,750.00   | 900.00                              | \$46,800.00   |
| 114                         | Churchville Nature Center & Farmho     | Week    | 104 | No Bid             | 107.89                        | \$11,220.56  | 123.56                | \$12,850.24  | 158.56                         | \$16,490.24 | 154.60                   | \$16,078.40  | 810.00                              | \$84,240.00   |
| 115                         | Silver Lake Nature Center              | Week    | 104 | No Bid             | 100.65                        | \$10,467.60  | 112.93                | \$11,744.72  | 85.91                          | \$8,934.64  | 161.10                   | \$16,754.40  | 900.00                              | \$93,600.00   |
|                             |  |         |     |                    |                               |  |                       |              |                                |             |                          |              |                                     |               |
| Group                       | 2                                      |         |     |                    |                               |  |                       |              |                                |             |                          |              |                                     |               |
| 201                         | D.C. 07-1-09 (0209)                    | Week    | 104 | No Bid             | 80.65                         | \$8,387.60   | 91.69                 | \$9,535.76   | 101.31                         | \$10,536.24 | 173.00                   | \$17,992.00  | 1000.00                             | \$104,000.00  |
| 202                         | D.C. 07-2-01 (0212)                    | Week    | 104 | No Bid             | 80.65                         | \$8,387.60   | 91.69                 | \$9,535.76   | 101.71                         | \$10,577.84 | 173.00                   | \$17,992.00  | 800.00                              | \$83,200.00   |
| 203                         | D.C. 07-2-02 (0213)                    | Week    | 104 | No Bid             | 80.65                         | \$8,387.60   | 91.69                 | \$9,535.76   | 101.71                         | \$10,577.84 | 173.00                   | \$17,992.00  | 800.00                              | \$83,200.00   |
| 204                         | D.C. 07-2-07 (0218)                    | Week    | 104 | No Bid             | 81.70                         | \$8,496.80   | 91.69                 | \$9,535.76   | 107.98                         | \$11,229.92 | 176.00                   | \$18,304.00  | 1300.00                             | \$135,200.00  |
| 205                         | D.C. 07-2-08 (0219)                    | Week    | 104 | No Bid             | 81.70                         | \$8,496.80   | 91.69                 | \$9,535.76   | 110.75                         | \$11,518.00 | 183.50                   | \$19,084.00  | 800.00                              | \$83,200.00   |
| 206                         | D.C. 07-3-01 (0215)                    | Week    | 104 | No Bid             | 81.70                         | \$8,496.80   | 91.69                 | \$9,535.76   | 113.46                         | \$11,799.84 | 183.50                   | \$19,084.00  | 1800.00                             | \$187,200.00  |
| 207                         | D.C. 07-3-02 (0222)                    | Week    | 104 | No Bid             | 81.70                         | \$8,496.80   | 91.69                 | \$9,535.76   | 132.78                         | \$13,809.12 | 196.00                   | \$20,384.00  | 1000.00                             | \$104,000.00  |
| 208                         | Crime Laboratory                       | Week    | 104 | No Bid             | N                             | o Bid  | 267.21                | \$27,789.84  | 81.21                          | \$8,445.84  | N                        | o Bid        | 700.00                              |               |
| 208.1                       | Coroner's Office                       | Week    | 104 | No Bid             |                               | o Bid  | 91.22                 | \$9,486.88   | 64.74                          | \$6,732.96  |                          | o Bid        | 900.00                              | \$93,600.00   |
| 209                         | Parks Annex Building                   | Week    | 52  | No Bid             | N                             | o Bid  | 66.74                 | \$3,470.48   | 54.16                          | \$2,816.32  | 187.50                   | \$9,750.00   | 700.00                              | \$36,400.00   |
|                             | Peace Valley Nature Center             | Week    |     | No Bid             |                               | \$10,467.60  | 147.81                |              | 85.91                          | \$8,934.64  | 160.40                   |              |                                     | \$62,400.00   |
|                             | Youth Center                           | Week    |     | No Bid             |                               |  |                       | \$204,036.56 |                                |             | 2184.00                  | \$227,136.00 |                                     |               |
|                             |  |         |     |                    |                               | <u> </u>   |                       |              |                                |             |                          |              |                                     |               |
| Group                       | 3                                      |         |     |                    |                               |  | 1                     |              |                                |             |                          |              |                                     |               |
|                             | D.C. 07-2-05 (0216)                    | Week    | 104 | No Bid             | N                             | o Bid  | 91.69                 | \$9,535.76   | 152.56                         | \$15,866.24 | 206.50                   | \$21,476.00  | 1300.00                             | \$135,200.00  |
|                             | D.C. 07-3-03 (0217)                    | Week    | 104 | No Bid             |                               | lo Bid   | 136.00                |              | 100.21                         | \$10,421.84 | 195.00                   | \$20,280.00  |                                     | \$166,400.00  |
| 303                         | ` '                                    |         |     | -                  |                               |  |                       |              |                                |             |                          |              |                                     | , ,           |
|                             | Government Service Center- Qtown       | Week    | 104 | No Bid             | 487.50                        | \$50,700.00  | 219.17                | \$22,793.68  | 466.38                         | \$48,503.52 | 392.00                   | \$40,768.00  | 2000.00                             | \$208,000.00  |
|                             |  |         |     | -                  |                               |  |                       |              |                                | - ,         |                          |              |                                     | ,             |
| 401                         |  |         |     | 1                  |                               |  |                       | <u> </u>     |                                | <u> </u>    |                          | 1            |                                     |               |
|                             | Hourly Rate for Emergency Service      |         | 1   | \$15.00            | \$34.50                       |  | \$29.00               |              | \$31.00                        |             | \$30.00                  |              | \$25.00                             |               |
| international and a service |  |         |     |                    |                               |  | ·                     |              |                                |             | т.                       |              |                                     |               |

| 402 Discount to be taken off each          |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
|--|-----------------|-------|-------------|-----|------|-------------|--|-----|--------------|--------------|--|--------------|--|----|
| location when awarded two or               |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
| more locations                             | %               | 1     | 0           |     | 2%   |             |  | 0   |              | 2%           |  | 0            |  | 1% |
|  |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
|  |                 | Total | \$31,200.00 |     | \$7  | \$70,370.56 |  |     | \$1          | \$193,650.72 |  | \$279,786.00 |  |    |
| Арр  | Applied Discour |       |             |     |      | \$1,407.41  |  |     | \$           | \$3,873.01   |  |              |  |    |
|  | Total           |       |             |     | \$68 | 8,963.15    |  |     | \$189,777.71 |              |  |              |  |    |
|  |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
| Provided Mandatory Site Visit Verification |                 |       |             | Yes |      | Yes         |  | Yes | Yes          |              |  | Yes          |  | No |
|  |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
| Advertised in Newspaper                    |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
| Posted on PennBid                          |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
| 41 Planholders                             |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
| 6 Responses                                |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
|  |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
| Apparent Low Bidder                        |                 |       |             |     |      |             |  |     |              |              |  |              |  |    |
| Recommended for Award                      |                 |       |             |     |      |             |  | -   |              |              |  |              |  |    |
| *CNS could not meet our Insurance          | Requirer        | nents |             |     |      |             |  |     |              |              |  |              |  |    |